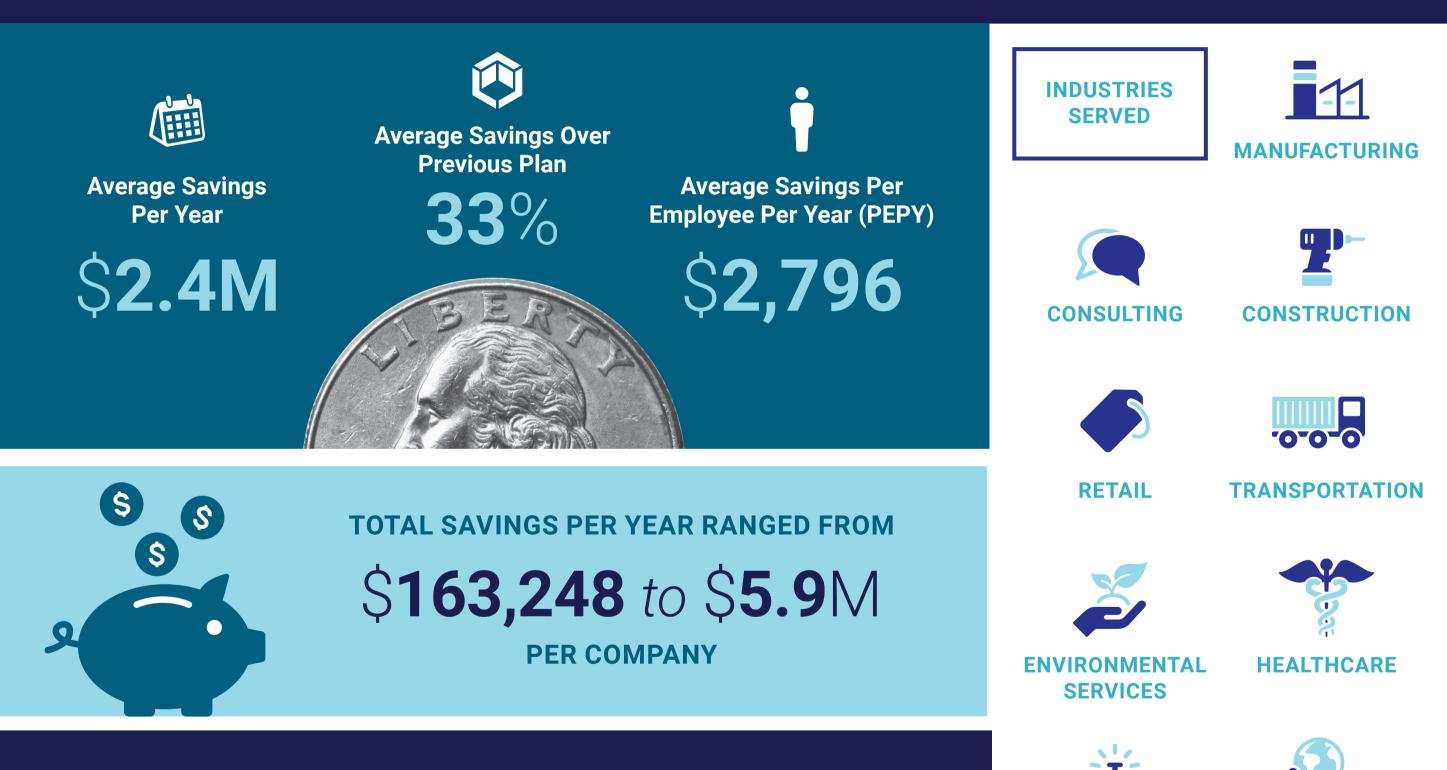
An Analysis of 20 Lucent Health VBP Clients 2017-2020



Recently, we analyzed data from 20 of Lucent Health's 150 clients who have a value-based pricing plan. These companies ranged in size from 150 to 3,500 employees across industries. We tracked savings experienced on an annual basis and, for those companies that have had a VBP plan for multiple years, their total savings. Here's what we found:



EMPLOYEES OF SURVEYED COMPANIES

PREVIOUS CARRIERS



19,994



Average # Employees Per Company

999

BlueCross BlueShield



◆aetna®

Humana.





HOSPITALITY NONPROFIT





B2B SERVICES

